

Investor Update – Financial Year 2025-2026



Key Strategic and Financial Achievements of QDL – FY2025–26

- QDL is India’s leading listed digital media-tech company, strategically positioned at the intersection of media, technology, and AI
- Successfully transformed the business from a standalone digital news publisher into a diversified global media-tech and AI-powered platform, leveraging digital media to drive expansion into physical retail and commerce.
- Delivered the strongest consolidated performance in FY2025–26, led by Media-Tech, with revenue growing to ₹ 81.23 Cr., representing 155% YoY growth
- ‘Quintype’ emerges as the Group’s key growth engine and potential “sunrise” business
- Entered exclusive franchise arrangements with Time Out Group; successfully launched Time Out India and announced India’s first Time Out Market in New Delhi



Key Financial Highlights – FY2025–26 (Consolidated)

Particulars	FY 2025-26 (₹ Crs.)	YoY Growth
Revenue from Operations	81.23	155%↑
PAT ¹ (after exceptional items)	41.55	225%↑

1

Strong Revenue Momentum: Consolidated revenue recorded a robust **155%** YoY increase, driven by strong performance across the Media-Tech business, including six months of revenue consolidation from **Quintype Inc.**

2

Balance Sheet Expansion: Balance sheet size increased by **53%**, driven by realized and mark-to-market gains on strategic investments.

3

Strengthened Balance Sheet: Debt funding reduced by **51%**, enhancing financial flexibility and positioning the Company for sustainable growth and long-term value creation.

4

Strong Liquidity: Cash and liquid investments increased materially year-on-year, with [#]Net Cash / Cash Equivalents (Gross Cash less Gross Debt) almost doubling to over ₹250+ Cr, resulting in a Zero Net Debt position

Net Cash / Equivalents includes mark-to-market valuation of QDLs investment in Lee Enterprises as on March 31, 2026

¹ Post Exceptional Items

Strategic Transformation from a Pure Digital News Platform to a Diversified Media-Tech Business

- **Successful Pivot:** Transitioned from a newsroom-led digital publisher to a **technology-enabled content and platform company**; legacy digital news business now contributes only a **single-digit share** of consolidated revenues
- **Quintype US:** Operates **ListenFirst Media**, a premium social digital media analytics platform serving leading **Fortune 500** enterprises.
- **Quintype India:** **AI-powered publishing platform** delivering end-to-end digital publishing solutions to 300+ clients across global markets.
- **Kisan India:** Launched a **strategic platform** to expand the Group’s presence in the **digital agri-content and rural engagement ecosystem**.

Media-Tech operations reported a consolidated topline of ₹118[#] Cr in FY2025–26, reflecting scale

Particulars	Quintype India	Quintype US
Operating profile	BOLD, Sage, Ahead, Metype, Accesstype,	ListenFirst Media
Marquee Clients	Gulf News, Khaleej Times, Fortune India	Spotify, Amazon, Disney, Lionsgate
Revenue (FY2025-26)	₹ 24.76 Crs. [#]	₹ 92.94 Crs. [#]

Together, the Media-Tech platforms now contribute the largest share of the Company’s operating revenues, positioning the business for scalable, technology-led growth with improving margin visibility.

Strategic Investment in Lee Enterprises

- **Strategic Alignment:** Increased stake to **14.59%** through the acquisition of additional shares, backed by a commitment of approximately **US\$7.97 Mn** as part of a US\$50 Mn PIPE led by David Hoffmann, further aligning with QDL’s vision of expanding global media-tech partnerships.
- **Potential to create value^{##}:** As of March 31, 2026, QDL recognized a mark-to-market gain of **₹ 121.87 Cr.** on its investment in Lee Enterprises.
- **Strategic Synergy Potential:** Lee Enterprises **owns BLOX Digital**, a leading digital solutions provider for media organizations across the United States and beyond
- **Global Strategic Positioning:** This strategic relationship further strengthens QDL’s positioning as a long-term media-tech partner to leading global publishers, with opportunities to collaboratively scale technology platforms, AI-powered newsroom solutions, and enterprise digital publishing products.

[#] Figures are standalone and on full year basis.

^{##} Mark-to-Market gains represent unrealized gains arising from the shareholding in Lee Enterprises. The reported value is subject to fluctuation based on movements in the underlying share price of Lee Enterprises on the NASDAQ.



Quint Digital Launches Time Out India and Announces First Time Out Market in New Delhi

- **Strategic Partnership with Time Out Group:** Exclusive franchise partnership to launch Time Out India including Time Out Market India
- **Time Out India:** QDL successfully launched Time Out India on April 23, 2026, with dedicated platforms for Delhi and Mumbai, delivering trusted, first-hand recommendations across food and drink, arts and culture, film, entertainment and events (<https://www.timeout.com/india>; <https://www.timeout.com/delhi>; <https://www.timeout.com/mumbai>)
- **Time Out Market India:** QDL will also bring the first Time Out Market to India, with a flagship location opening at Worldmark Aerocity, New Delhi, in H2 of FY27. The Market will bring together 11 curated kitchens and two full-service bars alongside a live performance stage and private events space, offering seating for around 500 guests
- **With the launch of Time Out India and the commencement of Time Out Market Aerocity operations, Company expects its operating revenue to materially increase, marking entry into the highly scalable vertical of digital media-led physical retail and commerce**



ABOUT QUINT DIGITAL LIMITED

Quint Digital Limited (QDL) (QUINT, BSE 539515) is India's leading digital and media-tech, AI-focused company. QDL creates innovative ideas in the digital space with cutting-edge technology and engaging formats to propel meaningful change. QDL holds a significant minority stake in Lee Enterprises, Inc. (NASDAQ: "LEE"), a leading American media company that provides trusted local news and advertising services across 72 markets in 25 American states through nearly 350 digital platforms and print publications. QDL's conglomerate offers various solutions ranging from news to tech innovations, recently strengthened by the acquisition of ListenFirst Media, a premium social media and digital analytics platform headquartered in New York, which enhances QDL's capabilities in AI-driven audience insights and engagement strategies. Its flagship platform, The Quint, launched in 2015, delivers trusted, innovative journalism, while Quintype's AI-powered editorial platform enables seamless content creation for over 300 publishers worldwide. QDL's suite of brands also includes The News Minute, known for independent journalism from Southern India; Youth Ki Awaaz, a citizen media platform that amplifies the voices of India's youth; and Kisan India, dedicated to comprehensive coverage of Indian agriculture. Quint Digital Limited is listed on the BSE Limited. The equity shares of Quint Digital Limited have been admitted to the permitted to trade category of the National Stock Exchange of India Limited.



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